

# How PERL is Changing Revenue Administration Systems in Kaduna to Deliver Better Services

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In this series, the Executive Chairman of the Kaduna State Internal Revenue Service (KIRS) speaks on how PERL's support to strengthen the Agency is delivering increased IGR, and leading to better budget realism and performance, to deliver better services for the people of Kaduna state.

I'm proud to be associated with PERL. I have worked closely with them in the last three years, and the outcome has been very fantastic. I have worked with them on Corporate Planning for my Agency, the Kaduna State Internal Revenue Service, and the outcome of that exercise assisted us in implementing a lot of the reforms, including our future back exercise that we conducted at the beginning of 2020.

We reviewed the existing Corporate Plan as well as the organogram of the Agency, expanded certain job functions and created new offices to ensure that the mandates we set for ourselves were fulfilled in that particular year. We have been able to bring in new innovations in terms of technology, manpower, and also new skill sets for staff. This has assisted greatly in ensuring that the reform process continues. The revenue grew from 44.5 billion Naira in the previous year to around 50 billion Naira that same year. I'm happy to work with them to ensure that the reforms that were conducted here in Kaduna, are taken to a higher level.

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Concerning the Medium-term Revenue Collection plan, It is a plan we had at the beginning, which was developed by the staff of the service, but with intervention from PERL, we reviewed the plan and included a lot of new revenue streams that added value to the overall IGR collection for the state. From that Medium-term Revenue Collection plan, we were able to scale it up to meet the 10-year threshold. Initially it was six or seven years, but with the intervention of PERL, we were able to scale it up to 10 years and, project the revenue inflow to Kaduna State Government for the next 10 years.

With the current reforms we are carrying out, especially in the area of revenue codes, the projection is going to assist us in trying to address budget realism. We will be able to project IGR on revenue items with a lot of certainty.



**For more information**  
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